



CONSUMER RATINGS

3rd Step to Buying New Windows



Schedule an In-home Appointment... You have evaluated your existing windows and decided to replace them. Now it is wise to have a sensible and simple plan of action to make your purchase. Consumer Ratings recommends taking these 7 simple steps to help make your purchase easier and more satisfying.

7 Steps to New Windows

- 1) Visit a Local Showroom
- 2) Ask for References
- 3) Schedule an In-home Appointment**
- 4) Ask for Energy Star Ratings
- 5) Ask for Design Pressure Ratings
- 6) Ask to see the Warranty
- 7) Get a Written Contract

Step 3 – Schedule an In-Home Appointment

In this article we explore the 3rd Step of the process of buying replacement windows for your home or business – Scheduling an In-Home Appointment.

By now your list of potential contractors to replace your window is shorter because you have taken the first 2 steps to buying new windows and have:

1. Visited showrooms and selected only contractors you feel comfortable having work on your home
2. Asked for, received and checked local references

Now, it is time to invite the replacement window specialists you are considering to visit with you at your home. This meeting may be the most important step in your replacement window buying process...

- Be prepared to devote your full attention and sufficient time to learn about your choices and their future implications.

- The professional window replacement expert will inspect your existing windows and evaluate your needs before making window brand, model and style recommendations for the individual window openings in your home.
- This is your opportunity to make dramatic changes in window style, functionality – even the size of the windows in your home. Don't be afraid to speak up.
- Be wary of a salesperson that does not make a thorough inspection of your existing windows during their evaluation process.
- Be prepared to answer questions. A Professional window specialist should ask good questions to evaluate the window benefits that are most important to you.
- After a thorough inspection and professional evaluation process the replacement window specialist will be able to:
 - Review the installation methods they plan to use for your project.
 - Recommend window models, styles, design options to you.
 - Provide accurate prices for your project.

Consumer TIP:

The In-Home Appointment may be the most important step in your replacement window buying process....

- **Make sure you have already visited their showroom & checked their references**
- **Please devote your full attention during this step!**